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Alissa Lang · Fractional Head of IT for professional firms

Your best fee earner is losing hours a week to your systems.

Get more from the technology you already pay for: more uptime, more speed, more automation, more hours back.

Technology shaped around how your firm actually works, run by someone who has done the job inside a law firm since 2018.

WHAT IT IS COSTING YOU NOW

- **Time.** Hunting for documents, re-keying client data between systems, waiting for a slow case management screen. Six lost minutes an hour across five fee earners is a five-figure sum a year.
- **Money out of the door.** Licences nobody uses, overlapping tools, a support contract that renews on autopilot and gets called twice a year.
- **Revenue days.** An outage on a completion day is not an IT problem. It is a client relationship problem and a billing problem.
- **Work that should not be human.** Client onboarding, file opening, invoice chasing, matter reporting: all repetitive, all automatable, all currently done by people you pay well.

THREE QUESTIONS WORTH ASKING BEFORE YOU SPEND ANOTHER POUND ON IT

1. How many hours a week does your best fee earner lose to systems?
2. If you asked your case management vendor for all of your data today, how long would it take and what would you actually get?
3. What does an hour of downtime cost this firm, in fees and in reputation?

If you cannot answer all three, that is the starting point.

WAYS TO WORK TOGETHER

Billable-Hour Protection Audit: £1,250 to £1,500 fixed fee

Two weeks. I map where time, money and risk are leaking, then hand you a costed plan you can act on with or without me. No obligation to continue.

Fractional Head of IT: £1,650 a month (2 days) or £3,100 a month (4 days)

The senior IT head your firm needs and cannot justify at full-time salary. Strategy, supplier control, budget ownership, joiner and leaver process, and someone accountable when it breaks.

Fixed-price projects

- System selection and rescue. I do not sell software, so I have no reason to recommend any.
- Safe AI adoption: what fee earners can use, on what data, with what audit trail.
- Automation: onboarding, file opening, invoice chasing, matter reporting.
- Data ownership and exit review: can you actually leave your current vendor?
- Merger and acquisition readiness for firms buying or being bought.

AND THE COMPLIANCE TAKES CARE OF ITSELF

Cyber Essentials, Lexcel, SRA expectations and client security questionnaires stop being fire drills when the underlying systems are run properly. Security is the foundation of this work, not the sales pitch.

WHO YOU ARE DEALING WITH

Two decades working across professional services technology, including legal, construction, property, financial advice and marketing. Fractional Head of IT to a Berkshire law firm since 2018, reporting to the Managing Partner. Co-founder and operator, so the conversation starts with your P&L rather than your server.

A free 25-minute intro call about where your firm is losing time and money

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